



Y2011 3Q Investor Conference

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WNC Wistron NeWeb Corp.

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Y2011 Q3 Income Statement QoQ (Consolidated)

Income Statement

NT\$:M

	2011 Q3		2011 Q2		QoQ
Net Revenue	9,933	100.00%	8,009	100.00%	24.02%
Gross Profit	1,417	14.27%	1,261	15.75%	12.36%
Operating Expense	838	8.43%	768	9.59%	9.06%
Operating Income	580	5.83%	493	6.16%	17.49%
Non-operating Income/(Loss)	123	1.23%	(20)	-0.25%	
PBT	702	7.07%	473	5.91%	48.47%
PAT	534	5.38%	350	4.37%	52.69%
Total shares (M)	286.08		268.08		
Weighted-average outstanding shares (M)	285.60		285.60		
EPS (@NTD/share)	1.87		1.23		



Y2011 Q3 YTD Income Statement YoY (Consolidated)

NT\$:M

Income Statement

	2011 Q3 YTD		2010 Q3 YTD		YoY
Net Revenue	25,472	100.00%	18,012	100.00%	41.42%
Gross Profit	3,990	15.66%	3,109	17.26%	28.34%
Operating Expense	2,342	9.19%	1,860	10.33%	25.91%
Operating Income	1,648	6.47%	1,249	6.93%	31.95%
Non-operating Income	97	0.38%	124	0.69%	-21.88%
PBT	1,745	6.85%	1,373	7.62%	27.09%
PAT	1,328	5.21%	1,037	5.76%	28.09%
Total shares (M)	286.08		266.34		
Weighted-average outstanding shares (M)	285.60		260.85		
EPS (@NTD/share)	4.65		3.97		



Y2011/09/30 Balance Sheet YoY (Consolidated)

NT\$:M

	<u>2011/9/30</u>		<u>2010/9/30</u>		<u>YoY</u>
Cash & ST Investments	5,464	25%	4,205	24%	30%
A/R	7,326	33%	5,065	28%	45%
Inventory	3,682	17%	3,289	18%	12%
Other Current Assets	353	2%	281	2%	27%
Total Current Assets	16,825	76%	12,840	72%	31%
LT Equity Investments	189	1%	144	1%	31%
Property, Plant and Equipment	4,709	21%	4,367	25%	8%
Others Assets	507	2%	433	2%	17%
Total Assets	22,230	100%	17,784	100%	25%
ST Borrowing	2,996	13%	3,329	19%	-10%
A/P	6,773	30%	5,771	32%	17%
Other Current Liabilities	1,824	8%	1,211	7%	51%
Other Liabilities	1,715	8%	120	1%	1329%
Total Liabilities	13,308	60%	10,431	59%	28%
Shareholder's Equity	8,922	40%	7,353	41%	21%



Thank You

