

#### **Disclaimer**

This presentation is being delivered to the recipient. The sole purpose of this presentation is to assist the recipient in understanding Wistron NeWeb Corporation (WNC). This presentation is not intended to form the basis of a decision to purchase securities or any other investment decision and does not constitute an offer, invitation or recommendation for the sale or purchase of securities. Neither the information contained in this presentation nor any further information made available in connection with the subject matter contained herein will form the basis of any contract.

This presentation does not purport to be comprehensive or to contain all the information that a prospective purchaser may need. The information contained herein is based on publicly available information and sources, which we believe to be reliable, but we do not represent it is accurate or complete. The recipient of this presentation must make its own investigation and assessment of the ideas and concepts presented herein. No representation, warranty or undertaking, express or implied, is or will be made or given and no responsibility or liability is or will be accepted by WNC or by any of its directors, officers, employees, agents or advisers, in relation to the accuracy or completeness of this presentation or any other written or oral information made available in connection with the ideas and concepts presented herein. Any responsibility or liability for any such information is expressly disclaimed.

This presentation is private and confidential and is being made available to the recipient on the express understanding that it will be kept confidential and that the recipient shall not copy, reproduce, distribute or pass to third parties this presentation in whole or in part at any time. This presentation is the property of WNC and the recipient agrees that it will, on request, promptly return this presentation and all other information supplied in connection with the ideas and concepts presented herein, without retaining any copies.

In furnishing this presentation, WNC undertakes no obligation to provide the recipient with access to any additional information, or to update, or to correct any inaccuracies which may become apparent in, this presentation or any other information made available in connection with the ideas and concepts presented herein.



## Y2011 Q1 Income Statement QoQ (Consolidated)

#### **Income Statement**

NT\$:M

	2011 Q1		2010 Q4		QoQ	
Net Revenue	7,529	100.00%	9,327	100.00%	-19.28%	
Realized Gross Profit	1,311	17.41%	1,630	17.48%	-19.57%	
Operating Expense	736	9.78%	919	9.85%	-19.91%	
Operating Income	575	7.64%	711	7.62%	-19.13%	
Non-operating Income/(Loss)	(5)	-0.07%	(85)	-0.91%	-94.12%	
PBT	570	7.57%	626	6.71%	-8.95%	
PAT	444	5.89%	512	5.49%	-13.38%	
Total shares (M)	272.10		268.26			
Weighted-average outstanding shares (N	1) 271.13		261.67			
EPS (@NTD/share)	1.64		1.96			



# Y2011 Q1 Income Statement YoY (Consolidated)

**Income Statement** 

2011 Q1		2010 Q1		YoY	
7,529	100.00%	4,499	100.00%	67.35%	
1,311	17.41%	875	19.45%	49.83%	
736	9.78%	510	11.34%	44.31%	
575	7.64%	365	8.11%	57.53%	
(5)	-0.07%	20	0.44%	-125.00%	
570	7.57%	385	8.56%	48.05%	
444	5.89%	288	6.40%	53.99%	
272.10 271.13 1.64		253.14 247.91 1.16			
	7,529 1,311 736 575 (5) 570 444 272.10 271.13	7,529 100.00% 1,311 17.41% 736 9.78% 575 7.64% (5) -0.07% 570 7.57% 444 5.89% 272.10 271.13	7,529       100.00%       4,499         1,311       17.41%       875         736       9.78%       510         575       7.64%       365         (5)       -0.07%       20         570       7.57%       385         444       5.89%       288         272.10       253.14         247.91       1.16	7,529       100.00%       4,499       100.00%         1,311       17.41%       875       19.45%         736       9.78%       510       11.34%         575       7.64%       365       8.11%         (5)       -0.07%       20       0.44%         570       7.57%       385       8.56%         444       5.89%       288       6.40%         272.10       253.14       247.91         271.13       247.91       1.16	



NT\$:M

# Y2011/03/31 Balance Sheet YoY (Consolidated)

	2011/	2011/3/31		2010/3/31	
Cash & ST Investments	4,448	23%	4,119	30%	8%
A/R	5,790	30%	3,010	22%	92%
Inventory	3,573	19%	1,947	14%	84%
Other Current Assets	328	2%	233	2%	41%
Total Current Assets	14,139	74%	9,309	68%	52%
LT Equity Investments	180	1%	132	1%	36%
Property, Plant and Equipment	4,268	22%	3,790	28%	13%
Others Assets	483	3%	381	3%	27%
Total Assets	19,070	100%	13,612	100%	40%
ST Borrowing	3,549	19%	2,980	22%	19%
A/P	5,006	26%	2,665	20%	88%
Other Current Liabilities	1,620	8%	930	7%	74%
Other Liabilities	178	1%	86	1%	107%
Total Liabilities	10,353	54%	6,661	49%	55%
Shareholder's Equity	8,717	46%	6,951	51%	25%



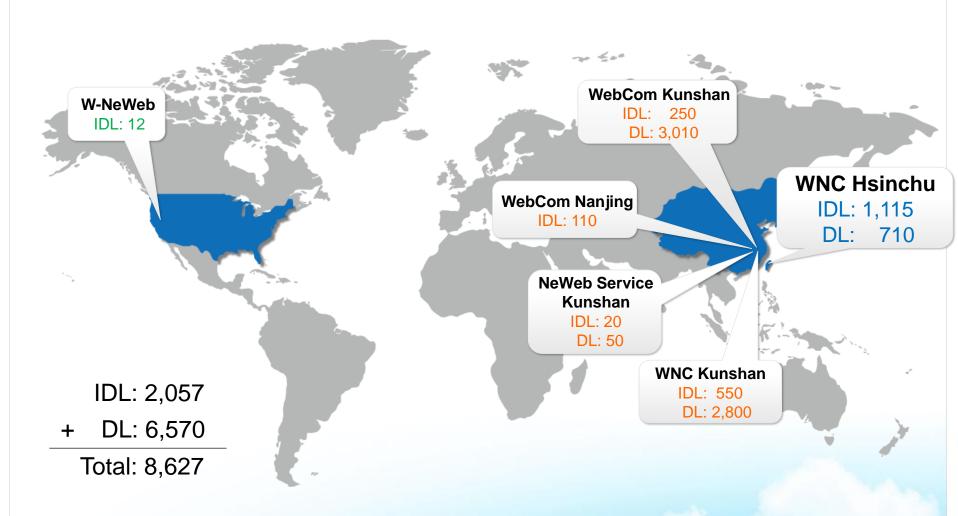
#### **Y2010 Dividend Distribution**

	2006	2007	2008	2009	2010*
Stock (NT\$)	2	1.5	0.5	0.5	0.5
Cash (NT\$)	2.99	2	1.00	1.8	3.5
Basic EPS (NT\$)	7.36	5.3	3.11	3.35	5.92
Cash Dividend Payout (%)	41%	38%	32%	54%	59%
Total Dividend Payout (%)	68%	66%	48%	69%	68%

<sup>\*</sup> The board approved proposal



### **Human Resources - Global**



(cut off: 2011/03/31)



# Thank You

