

4Q2016 Investor Conference

Mar. 2017



Smarter Solutions for a Smarter Future

Disclaimer

This presentation is being delivered to the recipient. The sole purpose of this presentation is to assist the recipient in understanding Wistron NeWeb Corporation (WNC). This presentation is not intended to form the basis of a decision to purchase securities or any other investment decision and does not constitute an offer, invitation or recommendation for the sale or purchase of securities. Neither the information contained in this presentation nor any further information made available in connection with the subject matter contained herein will form the basis of any contract.

This presentation does not purport to be comprehensive or to contain all the information that a prospective purchaser may need. The information contained herein is based on publicly available information and sources, which we believe to be reliable, but we do not represent it is accurate or complete. The recipient of this presentation must make its own investigation and assessment of the ideas and concepts presented herein. No representation, warranty or undertaking, express or implied, is or will be made or given and no responsibility or liability is or will be accepted by WNC or by any of its directors, officers, employees, agents or advisers, in relation to the accuracy or completeness of this presentation or any other written or oral information made available in connection with the ideas and concepts presented herein. Any responsibility or liability for any such information is expressly disclaimed.

This presentation is private and confidential and is being made available to the recipient on the express understanding that it will be kept confidential and that the recipient shall not copy, reproduce, distribute or pass to third parties this presentation in whole or in part at any time. This presentation is the property of WNC and the recipient agrees that it will, on request, promptly return this presentation and all other information supplied in connection with the ideas and concepts presented herein, without retaining any copies.

In furnishing this presentation, WNC undertakes no obligation to provide the recipient with access to any additional information, or to update, or to correct any inaccuracies which may become apparent in, this presentation or any other information made available in connection with the ideas and concepts presented herein.



4Q 2016 Income Statement QoQ (Consolidated)

in NT\$ million

	4Q 2016		3Q 2016		QoQ
	Amount	%	Amount	%	%
Net Revenue	12,928	100.0	14,011	100.0	(7.7)
Realized Gross Profit	1,808	14.0	2,140	15.3	(15.5)
Operating Expense	1,277	9.9	1,216	8.7	5.0
Operating Income	531	4.1	924	6.6	(42.5)
Non-operating Income/(Loss)	131	1.0	(108)	(0.8)	
PBT	662	5.1	816	5.8	(18.9)
PAT	503	3.9	637	4.5	(21.0)
Total shares (M)	353.12		345.86		
Weighted-average outstanding shares (M)	343.27		342.72		
EPS (@NTD/share)	1.47		1.86		



2016 Income Statement YoY (Consolidated)

in NT\$ million

	2016		2015		YoY
	Amount	%	Amount	%	%
Net Revenue	52,779	100.0	52,183	100.0	1.1
Realized Gross Profit	7,315	13.9	6,931	13.3	5.5
Operating Expense	4,638	8.8	4,583	8.8	1.2
Operating Income	2,677	5.1	2,348	4.5	14.0
Non-operating Income/(Loss)	(47)	(0.1)	202	0.4	
PBT	2,630	5.0	2,550	4.9	3.1
PAT	2,043	3.9	1,973	3.8	3.5
Total shares (M)	353.12		335.32		
Weighted-average outstanding shares (M)	343.27		330.63		
EPS (@NTD/share)	5.95		5.97		



2016/12/31 Balance Sheet (Consolidated)

in NT\$ million	2016/12/31		2016/9/30		QoQ		2015/12/31		YoY	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Cash & ST Investments	6,151	20	5,439	19	712	13.1	3,959	15	2,192	55.4
A/R	9,814	33	9,493	33	321	3.4	9,760	34	54	0.6
Inventory	6,171	21	6,037	21	134	2.2	6,588	24	(417)	(6.3)
Other Current Assets	582	2	307	1	275	89.6	315	1	267	84.8
Total Current Assets	22,718	76	21,276	74	1,442	6.8	20,622	74	2,096	10.2
LT Equity Investments	259	1	245	1	14	5.7	261	1	(2)	(0.8)
Property, Plant and Equipment	6,166	21	6,518	23	(352)	(5.4)	6,398	23	(232)	(3.6)
Others Assets	629	2	583	2	46	7.9	575	2	54	9.4
Total Assets	29,772	100	28,622	100	1,150	4.0	27,856	100	1,916	6.9
ST Borrowing	2,359	8	2,260	8	99	4.4	2,068	8	291	14.1
A/P	8,395	28	8,750	30	(355)	(4.1)	9,294	33	(899)	(9.7)
Other Current Liabilities	3,867	13	3,073	11	794	25.8	3,497	13	370	10.6
Other Liabilities	1,982	7	1,938	7	44	2.3	605	2	1,377	227.6
Total Liabilities	16,603	56	16,021	56	582	3.6	15,464	56	1,139	7.4
Shareholder's Equity	13,169	44	12,601	44	568	4.5	12,392	44	777	6.3



Thank You



Smarter Solutions for a Smarter Future